

NOTICE OF SPECIAL COUNCIL MEETING

In accordance with Section 5.4 (a)(i) of the *Local Government Act 1995*, I advise that we will be holding a Special Council Meeting on **Monday 17 July 2023** at **9.00**am at the **Jurien Bay** Council Chambers.

The purpose of the meeting is to consider an Expression of Interest submission for the lease of the Cervantes Country Club Facility.

Leslee Jolmes

Cr Leslee Holmes PRESIDENT Shire of Dandaragan PO Box 676 JURIEN BAY WA 6516

11 July 2023



NOTICE OF A SPECIAL COUNCIL MEETING

Dear Council Member,

Please be advised that a Special Council Meeting of the Shire of Dandaragan will be held on **Monday 17 July 2023** at the **Council Chambers, Jurien Bay** commencing at **9am**.

The purpose of the meeting is to consider an Expression of Interest submission for the lease of the Cervantes Country Club Facility.

Please be advised that your copy of the agenda and business papers for the meeting are attached for your perusal.

Brent Bailey CHIEF EXECUTIVE OFFICER

11 July 2023





AGENDA AND BUSINESS PAPERS

for the

SPECIAL COUNCIL MEETING

to be held at the

COUNCIL CHAMBERS, JURIEN BAY

on

MONDAY 17 JULY 2023

COMMENCING AT 9AM

(THIS DOCUMENT IS AVAILABLE IN LARGER PRINT ON REQUEST)

1 DECLARATION OF OPENING / ANNOUNCEMENT OF VISITORS

1.1 DECLARATION OF OPENING

1.2 DISCLAIMER READING

"No responsibility whatsoever is implied or accepted by the Shire of Dandaragan for any act, omission or statement or intimation occurring during this meeting.

It is strongly advised that persons do not act on what is heard at this meeting and should only rely on written confirmation of Council's decision, which will be provided within fourteen (14) days of this meeting."

2 RECORD OF ATTENDANCE / APOLOGIES / APPROVED LEAVE OF ABSENCE

Members

Councillor L Holmes Councillor P Scharf Councillor J Clarke Councillor A Eyre Councillor W Gibson Councillor R Glasfurd Councillor M McDonald Councillor R Rybarczyk Councillor R Shanhun (President) (Deputy President)

Staff

Mr B Bailey Mr B Pepper Mr L Fouché Mrs N Winsloe (Chief Executive Officer) (Executive Manager Infrastructure) (Executive Manager Development Services) (Executive Secretary)

Apologies

Approved Leave of Absence

3 PUBLIC QUESTION TIME

4 PURPOSE OF THE MEETING

The purpose of the meeting is to consider an Expression of Interest submission for the lease of the Cervantes Country Club Facility.

5 ORDER OF BUSINESS

5.1 GOVERNANCE & ADMINISTRATION

5.1.1 CERVANTES COUNTRY CLUB FACILITY EXPRESSION OF INTEREST

Location:Shire of DandaraganApplicant:Not ApplicableFolder Path:SODR-129784381-306Disclosure of Interest:NilDate:7 July 2023Author:Brent Bailey, Chief Executive OfficerSenior Officer:Not Applicable

PROPOSAL

The purpose of this report is for Council to consider a response for the lease of the Cervantes Country Club Facility following an Expression of Interest (EOI) process.

BACKGROUND

The Shire of Dandaragan is responding to a request from the Cervantes Country Club Inc. to appoint a new lessee / facility manager for the Cervantes Country Club premises. The Club Management Committee has determined that they are no longer the best entity to be running the business which has achieved marginal viability over recent years. They propose to surrender their lease if an appropriate entity is forthcoming.

The Cervantes Country Club was constructed by the community of Cervantes and opened in November 1974. The building has been renovated over the ensuing years to its current state which accommodates a range of amenities tailored to servicing the sporting and leisure customers of the surrounding facilities. The facility has been operating with a Tavern License since 2017 and is an integral part of the social fabric of the community of Cervantes.

COMMENT

The EOI is the preliminary step in this disposal of land process. Subject to final lease negotiations and clarifications, the successful respondent and the finalised lease will be endorsed by Council for public advertising in accordance with Section 3.58(3) of the Local Government Act 1995. Once a finalised lease document is negotiated with a preferred respondent, details of the successful proposal including key lease terms will be made public via the proceeding Council meeting agenda and advertising requirements outlined in the Local Government Act 1995.

Within the EOI process respondents were asked to address a number of key criteria including:

1) Provision of a detailed outline of the business model that would deliver environmental outcomes, social benefits and economic

benefits.

- 2) Provision of information covering the respondent's relevant experience.
- 3) Provision of an outline of local content and local benefit expected from their business model.

A pricing component was also included providing opportunity for respondents to state their annual lease fee offer. EOI documents outlined Council's preference was for a full market-based rental across an initial five-year lease with further options of five years available subject to justification by the respondent. The EOI document also stated that all outgoings (electricity, water, rates etc.) would be the responsibility of the lessee.

At the close of the submission period, one response was received from "The Club Cervantes Pty Ltd" which is summarised as follows:

- Private entity nominating Mrs Leah Stupar as the business representative.
- Proposes a 5-year lease with 3x further options of 5 years.
- A range of building improvements are proposed including internal fit out, ceiling replacement, decking and renewal of kitchen components and other internal building components.
- Proposed operating model similar to current arrangements (excluding volunteer component) with 7-day trading.
- Proposed commencement annual lease value of \$50,000p.a. plus outgoings and rates.

A full assessment of the response was undertaken by the CEO and the Executive Manager Development Services and has been provided to Council as a confidential attachment. The document is marked as confidential due to the commercial in confidence nature of the submission. Should Council seek to debate the content or details of the evaluation document the meeting should be closed to the public.

Council also has the discretion to not progress with the lease process if it forms the opinion that the submission is not an acceptable outcome for the community. There are a range of considerations in this regard including:

- The commercialisation of the facility is a departure from the original community-based intent of the Country Club.
- There may be undesirable impacts on other existing businesses within the township.
- Implementing a lease under the Commercial Tenancies Act 1985 restricts a lessor's capacity to enforce a lease provision requiring the tenant to open during specified times.
- Council may identify other purposes for the building with greater community benefit.

CONSULTATION

The proposal to lease the Cervantes Country Club will be advertised for public submissions in accordance with Section 3.58 of the Local Government Act 1995.

STATUTORY ENVIRONMENT

Local Government Act 1995 S3.58 – Disposing of Property

3.58. Disposing of property

(1) In this section —

- *dispose* includes to sell, lease, or otherwise dispose of, whether absolutely or not;
- *property* includes the whole or any part of the interest of a local government in property, but does not include money.
- (2) Except as stated in this section, a local government can only dispose of property to —
 - (a) the highest bidder at public auction; or
 - (b) the person who at public tender called by the local government makes what is, in the opinion of the local government, the most acceptable tender, whether or not it is the highest tender.
- (3) A local government can dispose of property other than under subsection (2) if, before agreeing to dispose of the property
 - (a) it gives local public notice of the proposed disposition
 - (i) describing the property concerned; and
 - (ii) giving details of the proposed disposition; and
 - (iii)inviting submissions to be made to the local government before a date to be specified in the notice, being a date not less than 2 weeks after the notice is first given;
 - and
 - (b) it considers any submissions made to it before the date specified in the notice and, if its decision is made by the council or a committee, the decision and the reasons for it are recorded in the minutes of the meeting at which the decision was made.
- (4) The details of a proposed disposition that are required by subsection (3)(a)(ii) include —
 - (a) the names of all other parties concerned; and
 - (b) the consideration to be received by the local government for the disposition; and
 - (c) the market value of the disposition
 - *(i)* as ascertained by a valuation carried out not more than 6 months before the proposed disposition; or
 - (ii) as declared by a resolution of the local government on the basis of a valuation carried out more than 6 months

before the proposed disposition that the local government believes to be a true indication of the value at the time of the proposed disposition.

- (5) This section does not apply to —
- (a) a disposition of an interest in land under the Land Administration Act 1997 section 189 or 190; or
- (b) a disposition of property in the course of carrying on a trading undertaking as defined in section 3.59; or
- (c) anything that the local government provides to a particular person, for a fee or otherwise, in the performance of a function that it has under any written law; or
- (d) any other disposition that is excluded by regulations from the application of this section.

POLICY IMPLICATIONS

There are no policy implications relevant to this item.

FINANCIAL IMPLICATIONS

The annual lease value nominated in the Expression of Interest is \$50,000 ex GST. A market valuation for the lease was obtained from an independent valuer which returned a range of \$30,000 - \$50,000 based on the current business fundamentals, property condition, economic conditions and market comparables. The midpoint of the valuation range is to be used for the assessed market valuation for advertising purposes.

STRATEGIC IMPLICATIONS

Strategic Community Plan – Envision 2029

01 - Infrastructure	The Shire will work cooperatively with private enterprise and government agencies to develop and maintain a dynamic infrastructure network responsive to usage demand that attracts and retains residents and businesses.
Priority Outcomes	Our Roles
Our agricultural industry is supported with an effective road infrastructure network that facilitates an efficient and safe supply chain.	Continued improvements to the rural road network by maximising external funding sources and delivering infrastructure projects to a high standard. Implementing an effective, proactive road maintenance program that is sensitive to industry seasonality.
Our communities contain vibrant, activated public open spaces and buildings with high levels of utilization and functionality.	To manage and facilitate community assets that are flexible, vibrant, adaptable and enjoyable places to occupy employing the principles of place-making and design-thinking

ATTACHMENTS

Circulated with the agenda is the following item relevant to this report:

- Expression Of Interest Evaluation (confidential) (Doc id: SODR-129784381-768)
- RFP Submission (confidential) (Doc Id: SODR-129784381-893)

(Marked 5.1.1)

VOTING REQUIREMENT Simple Majority

OFFICER RECOMMENDATION

That Council:

1) Endorse the ranking of preferred respondents for the Cervantes Country Club Facility lease as follows;

Respondent	Ranking
The Club Cervantes Pty Ltd.	1

- 2) Authorise the CEO to negotiate a draft lease document with the preferred respondent for Council consideration; and
- 3) Authorise the CEO to advertise the proposal in accordance with Section 3.58(3) of the Local Government Act 1995 inclusive of the following material terms:
 - a. Authorised Use: Community and Sporting Club and uses reasonably ancillary thereto.
 - b. Term: 5 Years, with three further options of 5 years.
 - c. Additional term: Nil
 - d. Market Valuation: \$40,000; and
 - e. Rent: \$50,000 p.a. indexed to CPI annually with a market rental review every 3rd year.

6 CLOSURE OF MEETING