

# NOTICE OF SPECIAL COUNCIL MEETING

In accordance with Section 5.4 (a)(i) of the *Local Government Act 1995*, I advise that the Shire of Dandaragan will be holding a Special Council Meeting on the **Friday 26** March 2021 at 8.00am at the Council Chambers, Jurien Bay.

The purpose of the meeting is to:

- 1) To consider appointing a preferred builder for the Jurien Bay Foreshore Pavilion
- 2) To consider appointing a preferred respondent for the operation of the Jurien Bay Foreshore Pavilion Kiosk/Café.

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Cr Leslee Holmes PRESIDENT

Shire of Dandaragan PO Box 676

JURIEN BAY WA 6516

23 March 2021



# NOTICE OF A SPECIAL COUNCIL MEETING

Dear Council Member,

Please be advised that a Special Council Meeting of the Shire of Dandaragan will be held on Friday 26 March 2021 at the Council Chambers, Jurien Bay commencing at 8.00am.

The purpose of the meeting is to

- 1) To consider appointing a preferred builder for the Jurien Bay Foreshore Pavilion
- 2) To consider appointing a preferred respondent for the operation of the Jurien Bay Foreshore Pavilion Kiosk/Café.

Please be advised that your copy of the agenda and business papers for the meeting are attached for your perusal.

Brent Bailey
CHIEF EXECUTIVE OFFICER

23 March 2021



# SHIRE of DANDARAGAN

**AGENDA AND BUSINESS PAPERS** 

for the

SPECIAL COUNCIL MEETING

to be held at the

**COUNCIL CHAMBERS, JURIEN BAY** 

on

FRIDAY 26 MARCH 2021

**COMMENCING AT 8.00AM** 

(THIS DOCUMENT IS AVAILABLE IN LARGER PRINT ON REQUEST)

#### 1 DECLARATION OF OPENING / ANNOUNCEMENT OF VISITORS

#### 1.1 DECLARATION OF OPENING

## 1.2 DISCLAIMER READING

"No responsibility whatsoever is implied or accepted by the Shire of Dandaragan for any act, omission or statement or intimation occurring during this meeting.

It is strongly advised that persons do not act on what is heard at this meeting and should only rely on written confirmation of Council's decision, which will be provided within fourteen (14) days of this meeting."

# 2 RECORD OF ATTENDANCE / APOLOGIES / APPROVED LEAVE OF ABSENCE

#### **Members**

Councillor L Holmes (President)
Councillor P Scharf (Deputy President)

Councillor J Clarke

Councillor A Eyre

Councillor W Gibson

Councillor R Rybarczyk

Councillor R Shanhun

Councillor D Slyns

# Staff

Mr B Bailey (Chief Executive Officer)
Mr S Clayton (Executive Manager Corporate & Community Services)
Mr B Pepper (Executive Manager Infrastructure)
Mr D Chidlow (Manager Planning)
Ms R Headland (Council Secretary & PA)

# **Apologies**

**Approved Leave of Absence** 

#### 3 PUBLIC QUESTION TIME

#### 4 PURPOSE OF THE MEETING

The purpose of the meeting is

- 1) To consider appointing a preferred builder for the Jurien Bay Foreshore Pavilion
- 2) To consider appointing a preferred respondent for the operation of the Jurien Bay Foreshore Pavilion Kiosk/Café.

#### 5 ORDER OF BUSINESS

#### 5.1 GOVERNANCE & ADMINISTRATION

#### 5.1.1 JURIEN BAY FORESHORE PAVILION

Location: Reserve 28541 Jurien Bay Foreshore

Applicant: N/A

Folder Path: Tenders / 2021 / RFT 001-21

Disclosure of Interest: None

Date: 23 March 2021

Author: David Chidlow, Executive Manager Development

Services

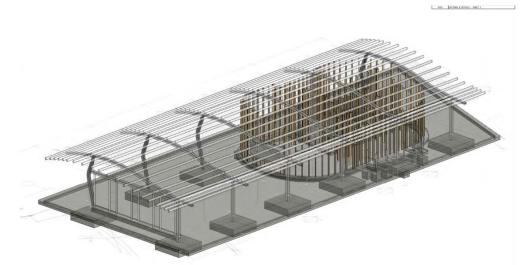
Senior Officer: Brent Bailey, Chief Executive Officer

#### **PROPOSAL**

This item considers the appointment of a preferred builder for the Jurien Bay Foreshore Pavilion. It is recommended that Council authorises the CEO to undertake final negotiations and enter into a building contract with Elite Builders Jurien Bay.

# **BACKGROUND**

Council endorsed the design of a pavilion/café/ablutions facility on the Jurien Bay Foreshore to proceed to tender at the October 2020 Council meeting. The architect's design is shown below and was developed in consultation with the Foreshore Working Group with the allocated construction budget guiding the size and scale of the development.



Following the finalisation of the detailed design process in January 2021, which included electrical design components coordinated with other projects being completed on the foreshore, tenders were invited for the construction activities. 5 tenders from builders based outside of the Shire were received.

Council rejected tenders due to the prices being submitted being significantly in excess of the allocated budget and sought further engagement with builders to identity opportunities for cost savings. The lowest conforming tender was \$969,233. The construction industry has been impacted by a range of factors which have

driven up demand and prices across most components. Builders have also advised that the level of finish, curved design and specifications have also had a significant bearing on the cost of the build.

# COMMENT

Since tenders were rejected staff have been in discussions with local builders and select tenderers to progress the project. Provided as a confidential attachment to this item is a report evaluating the outcomes of these discussions to assist Council consider building proposals and select a preferred builder. The document is marked as confidential due to the commercial in confidence nature of the submissions. Should Council seek to debate the content or details of the evaluation document the meeting should be closed to the public.

In addition to price being the primary quantitative consideration the key qualitative criteria used for the assessment were:

- Relevant Experience
- Local Content
- Demonstrated Understanding
- · Key personnel skills and experience
- Tenderer's resources

Once Council has selected a preferred builder and executed a building contract, the process for leasing the café and kiosk will be able to progress.

#### CONSULTATION

The original tender was advertised in State and regional Newspapers, Social Media and Shire website, as well as directly to ten builders operating in this region.

Consultation has also been undertaken on the broader project through the Foreshore master planning process and with the Foreshore Working Group.

#### STATUTORY ENVIRONMENT

Local Government Act 1995 s3.57 – Tenders for providing goods or services

# 3.57. Tenders for providing goods or services

- (1) A local government is required to invite tenders before it enters into a contract of a prescribed kind under which another person is to supply goods or services.
- (2) Regulations may make provision about tenders.

Local Government Regulations 1996 s11(1)

# 11. When tenders have to be publicly invited

(1) Tenders are to be publicly invited according to the requirements of this Division before a local government

enters into a contract for another person to supply goods or services if the consideration under the contract is, or is expected to be, more, or worth more, than \$250 000 unless sub-regulation (2) states otherwise.

# Local Government Act 1995 s5.23(2)(e)(iii)

(2) If a meeting is being held by a council or by a committee referred to in subsection (1)(b), the council or committee may close to members of the public the meeting, or part of the meeting, if the meeting or the part of the meeting deals with any of the following — (e) a matter that if disclosed, would reveal — (iii) information about the business, professional, commercial or financial affairs of a person,

Local Government Regulations 1996 s18(5)

# 18. Rejecting and accepting tenders

(5) The local government may decline to accept any tender.

## POLICY IMPLICATIONS

Policy 1.1 C-1PAT01 – Purchasing and Tender

\$250,000+ Public tender process to be undertaken unless excluded under Exemptions listed below. Prior to any documentation being issued a Request for Tender (RFT) number must be obtained from the Executive Manager of Corporate and Community Services, as applicable provided to maintain the Shire's Tender Register.

# FINANCIAL IMPLICATIONS

As outlined in the budget review document provided to Council at the March Ordinary meeting, if construction progresses, the project, inclusive of sewer extension and drainage works is to be financed from the following sources:

Local Roads and Community Infrastructure Grant: \$590,929 Loan Funds: Up to \$750,000

The Local Roads and Community Infrastructure Grant was originally budgeted for use on the East West Runway in Jurien Bay. These funds are not able to be used on this project due to land tenure delays associated with Native Title. To ensure these grant funds are spent in accordance with the grant guidelines the funding has been reallocated to the Foreshore Pavilion. A second round of Local Roads and Community Infrastructure Grants have been announced and can be redirected back to the East West Runway project in the coming budget cycle.

# STRATEGIC IMPLICATIONS

Strategic Community Plan – Envision 2029

01 Infrastructure	The Shire will sustain a dynamic
	infrastructure network responsive to usage
	demand that attracts and retains residents
	and businesses.
Priority Outcomes	Our Roles
Our communities contain vibrant,	To manage and facilitate community
activated public open space and	assets that are flexible, vibrant, adaptable
buildings with high levels of utilisation	and enjoyable places to occupy employing
and functionality.	the principals of place making and design
	thinking.

## ATTACHMENTS

Circulated with the agenda is the following item relevant to this report:

 Confidential 01/2021 Tender Evaluation (Doc Id: 173300, 173301 & 173302)

(Marked 5.1.1)

# **VOTING REQUIREMENT**

Simple Majority

#### OFFICER RECOMMEDNATION

#### That Council:

- 1. Endorse the ranking of preferred builders for the Jurien Bay Foreshore Pavilion as follows:
  - a. Elite Builders Jurien Bay
  - b. Coast Edge Developments
- 2. Authorise the Chief Executive Officer to finalise negotiations with the 1<sup>st</sup> preferred builder, and if there are no material adverse changes to the submitted component pricing, execute a final building contract.
- 3. Authorise the CEO to negotiate a building contract with the 2<sup>nd</sup> preferred builder if an agreement is not able to be reached with the 1<sup>st</sup> preferred builder, and if there are no material adverse changes to the submitted component pricing, execute a final building contract.

# 5.1.2 JURIEN BAY FORESHORE CAFÉ / KIOSK REQUEST FOR PROPOSALS

Location: Shire of Dandaragan Applicant: Not Applicable

Folder Path: Business Classification Scheme / Parks & Reserves

/ Design & Construction / Jurien Bay & Cervantes

Foreshore Recreation

Disclosure of Interest: Nil

Date: 23 March 2021

Author: Brent Bailey, Chief Executive Officer

Senior Officer: Not Applicable

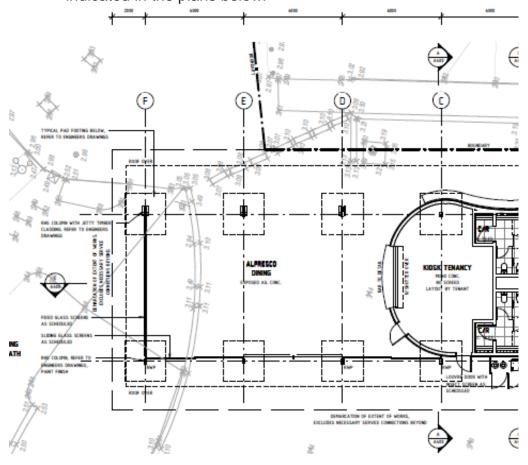
# **PROPOSAL**

The purpose of this report is for Council to consider ranking preferred responses for a lessee of the Jurien Bay Foreshore Café / Kiosk.

# **BACKGROUND**

The Jurien Bay Foreshore Masterplan included provision for a new Café / Kiosk within the new foreshore pavilion. The pavilion is due for development in 2021 and Council is concurrently considering the section of a preferred builder for the construction activities.

Concurrent with this construction contract, the Shire has called for Proposals for a lease of the café / kiosk space which includes provision for a license over a negotiated portion of the alfresco area underneath the pavilion. The lease and license area is indicated in the plans below:



The Request for Proposals (RFP) process closed on 15 February 2021 and 2 submissions were received. The consideration of these proposals has been delayed while Council consider options for the construction of the Pavilion.

# **COMMENT**

The RFP process is the preliminary step in this disposal of land process. A full assessment of the responses was undertaken by the CEO and the Executive Manager Corporate and Community Services and has been provided to Council as a confidential attachment. The document is marked as confidential due to the commercial in confidence nature of the submissions. Should Council seek to debate the content or details of the evaluation document the meeting should be closed to the public.

Subject to final lease negotiations and clarifications, the successful respondent and the finalised lease will be endorsed by Council for public advertising in accordance with Section 3.58(3) of the Local Government Act 1995. If an agreement cannot be established with the 1<sup>st</sup> preferred respondent, negotiations will progress with the 2<sup>nd</sup> preferred respondent. Once a finalised lease document is negotiated with a preferred respondent, details of the successful proposal including key lease terms will be made public via the proceeding Council meeting agenda and advertising requirements outlined in the Local Government Act 1995.

Within the RFP process respondents were asked to address a number of key criteria including:

- 1) Provision of a detailed outline of the business model that would deliver environmental outcomes, social benefits and economic benefits.
- 2) Provision of information covering the respondent's relevant experience.
- 3) Provision of an outline of local content and local benefit expected from their business model.

A pricing component was also included providing opportunity for respondents to state their annual lease fee offer. RFP documents outlined Council's preference was for a full market based rental across an initial 3 year lease with a 3 year option. The RFP document also stated that all outgoings (electricity, water etc.) would be the responsibility of the lessee.

The ongoing provision of a café/kiosk at the Jurien Bay Foreshore is seen as a vital piece of economic and social infrastructure for the town. The timeline for implementation will be dependent on the construction and subsequent fit out of the building.

#### CONSULTATION

- Jurien Bay Foreshore Working Group
- MCG Architects

#### STATUTORY ENVIRONMENT

Local Government Act 1995 S3.58 – Disposing of Property Local Government (Functions and General) Regulations 1996 Section 30

# 3.58. Disposing of property

(1) In this section —

**dispose** includes to sell, lease, or otherwise dispose of, whether absolutely or not;

**property** includes the whole or any part of the interest of a local government in property, but does not include money.

- (2) Except as stated in this section, a local government can only dispose of property to
  - (a) the highest bidder at public auction; or
  - (b) the person who at public tender called by the local government makes what is, in the opinion of the local government, the most acceptable tender, whether or not it is the highest tender.
- (3) A local government can dispose of property other than under subsection (2) if, before agreeing to dispose of the property
  - (a) it gives local public notice of the proposed disposition
    - (i) describing the property concerned; and
    - (ii) giving details of the proposed disposition; and
    - (iii) inviting submissions to be made to the local government before a date to be specified in the notice, being a date not less than 2 weeks after the notice is first given;

and

- (b) it considers any submissions made to it before the date specified in the notice and, if its decision is made by the council or a committee, the decision and the reasons for it are recorded in the minutes of the meeting at which the decision was made.
- (4) The details of a proposed disposition that are required by subsection (3)(a)(ii) include
  - (a) the names of all other parties concerned; and
  - (b) the consideration to be received by the local government for the disposition; and
  - (c) the market value of the disposition
    - (i) as ascertained by a valuation carried out not more than 6 months before the proposed disposition; or
    - (ii) as declared by a resolution of the local government on the basis of a valuation carried out more than 6 months before the proposed disposition that the

local government believes to be a true indication of the value at the time of the proposed disposition.

- (5) This section does not apply to
  - (a) a disposition of an interest in land under the Land Administration Act 1997 section 189 or 190; or
  - (b) a disposition of property in the course of carrying on a trading undertaking as defined in section 3.59; or
  - (c) anything that the local government provides to a particular person, for a fee or otherwise, in the performance of a function that it has under any written law; or
  - (d) any other disposition that is excluded by regulations from the application of this section.

# 30. Dispositions of property excluded from Act s. 3.58

- (1) A disposition that is described in this regulation as an exempt disposition is excluded from the application of section 3.58 of the Act.
- (2) A disposition of land is an exempt disposition if
  - (a) the land is disposed of to an owner of adjoining land (in this paragraph called the **transferee**) and
    - (i) its market value is less than \$5 000; and
    - (ii) the local government does not consider that ownership of the land would be of significant benefit to anyone other than the transferee; or
  - (b) the land is disposed of to a body, whether incorporated or not
    - (i) the objects of which are of a charitable, benevolent, religious, cultural, educational, recreational, sporting or other like nature; and
    - (ii) the members of which are not entitled or permitted to receive any pecuniary profit from the body's transactions;

#### POLICY IMPLICATIONS

There are no policy implications relevant to this item.

#### FINANCIAL IMPLICATIONS

A market rental valuation of \$21,000 per annum was obtained from a Certified Valuer. Revenue generated from this venture will offset other costs associated with the broader operations and maintenance on the Jurien Bay Foreshore.

# STRATEGIC IMPLICATIONS

Strategic Community Plan - Envision 2029

02 – Prosperity	The Shire will experience broad economic and
	population growth with decreasing economic
	barriers, diversified agriculture and fisheries

	output and vibrant visitor economy.
Priority Outcomes	Our Roles
Jurien Bay continues to grow as a regional centre that services and delivers benefits throughout the Shire	Develop and implement a modern economic growth plan which harnesses the economic potential of existing and emerging industries. This plan will contain initiatives that are relevant across the whole Shire Leverage public and private sector partnerships to deliver new infrastructure required to achieve sustainable economic and population growth.

This project is included in Council's Corporate Business Plan as a component of the Jurien Bay Foreshore development.

# **ATTACHMENTS**

Circulated with the agenda is the following item relevant to this report:

- Request for Proposals Evaluation Confidential (Doc Id: 173190)
- RFP Submissions (Doc Id: 170841 & 170842)
   (Marked 5.1.2)

# **VOTING REQUIREMENT**

Simple Majority

# OFFICER RECOMMENDATION

## **That Council:**

- 1) Endorse the ranking of preferred respondents for the Foreshore Café/Kiosk lease as follows:
  - 1. Bayview Jurien Bay Pty Ltd
  - 2. Lobster Hut Hospitality Group
- 2) Authorise the CEO to negotiate a lease document with the 1<sup>st</sup> preferred respondent for Council consideration in accordance with Section 3.58(3) of the Local Government Act 1995.
- 3) Authorise the CEO to negotiate a lease document with the 2<sup>nd</sup> preferred respondent for Council consideration in accordance with Section 3.58(3) of the Local Government Act 1995 if an agreement is not able to be reached with the 1<sup>st</sup> preferred respondent.

# **6 CLOSURE OF MEETING**